## Dashboard 1: Job and Shipment Trends

**Questions:**

**1.How much revenue does a company generate from its job bookings?**

A company can generate more than billion from its job bookings. It is diffferent for all companies.

Calculated by :

**UnitPrice-BasePrice\*QtyOrdered**

**2.How many jobs does each sales agent book?**

It is approximately 3 on an average.

**3.How many jobs have not yet shipped or have only partially shipped?**

22956

## Dashboard 2: Invoice Trends

**Questions:**

**1.Which sales class generate the highest invoice amounts?**

Debit Smart

**2.How many invoices are generated for a time period?**

All the records given in the visualisation "INVOICE AMOUNTS BY DATE AND LOCATION".

**3.What is the total amount invoiced for a time period?**

It is given by the "sum of invoiced amount for a time period"

## Dashboard 3: Financial Performance

**Questions:**

**1.Determine the location and the machine which have the highest overall machine and labour cost. Also, determine which location has the lowest budget overhead cost.**

Seatle

Atlanta

**2.Which location is seen to have higher forecast amount in comparison to the actual amount on the basis of time period ?**

Vancouver